



THE CASE FOR LEAN CONSTRUCTION

THE ARDMAC STORY



deliver projects better, faster, together



Presentation Overview

Introduction

Why Lean

- Educating Ourselves

What is Lean

- Core Lean Principles
- Key Lean Leadership Requirements
- Lean Practice Requirements

Last Planner

- Last Planner System
- Completed Weekly Work Plan
- Variance Count
- On Track/Late Missed Activity
- Overall Performance To Date
- Constraint Log
- Last Planner Success

Integrated Project Delivery (IPD)

- Client drivers for IPD
- Output of IPD
- Benefits of IPD

Barriers and Resistance to Change

- Barrier/Resistance

The Future of Ardmac

- The Future of Ardmac

Questions & Answers

WHO WE ARE

An international construction specialist that delivers complex high value workspaces and technical environments.



ARDMAC IN NUMBERS

Ardmac around the world



Four main offices



Dublin



Manchester



Brussels



Craigavon

Ardmac in numbers

300+

The number of people working at Ardmac



65

The number of people on the Ardmac team for over 10 years

750

The number of projects completed the past 5 years



5,000+

The number of projects completed since 1977

4

The number of years in a row we have won the RoSPA Order of Distinction Award



18

The number of years in a row that we've won the RoSPA Gold Award for Health and Safety

200,000 m²

The number of m² of data centre space we've built in the last three years



300,000 m²

The amount of cleanroom space delivered in the last 6 years

Four main offices



Dublin



Manchester



Brussels



Craigavon

OUR BUSINESS

We work in four key areas:



FIT OUT



CLEANROOMS



DATA CENTRES



**REFURBISHMENT
& CONSTRUCTION**

SOME OF OUR CLIENTS



deliver projects better, faster, together



OUR MANTRA

**Excellence in
everything we do**

OUR GUIDING PRINCIPLES

-  UNDERSTAND OUR CUSTOMERS
-  SAFETY FIRST
-  RESPECT ALWAYS
-  EXCELLENCE AS A STANDARD
-  DELIVER OUR BRAND PROMISE

Why Lean?

*Productivity, Efficiency, Improved
Planning, Client demand & Development of
our Guiding principles*

The CPD Standards Office
CPD PROVIDER: 21536
2017 - 2019
www.cpdstandards.com



EDUCATING OURSELVES

- LCI events
- Green & Yellow belt training
- Research
- Help from service providers



What is Lean?

Core Principles, Leadership & Practice Requirements

WHAT IS LEAN?

“Lean is a business strategy based on satisfying the customer by delivering quality products and services that are just what the customer needs; when and where the customer needs them; in the amount required; at the right price; whilst using the minimum of materials, equipment, space, labour and time.”

What Lean means to Ardmac:

- ✓ Working together
- ✓ Working Smarter
- ✓ Reducing the 8 wastes
- ✓ Removing obstacles that prevent workflow
- ✓ Working safely
- ✓ Getting it “Right First Time”
- ✓ Always looking to do it better

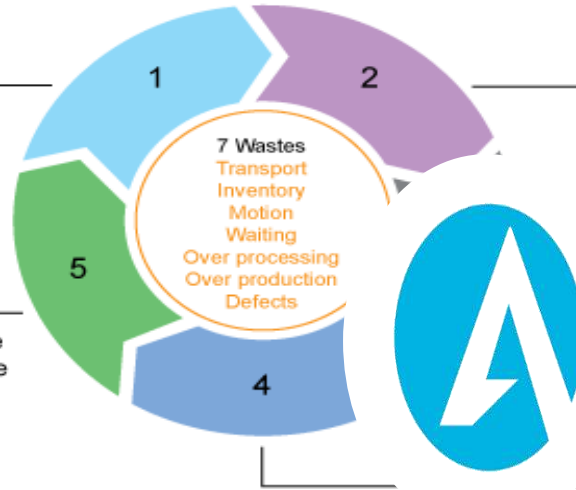
5 CORE LEAN PRINCIPLES

Specify Value

Define **value** from the customers perspective and express value in terms of a specific product or service

Work to Perfection

The complete elimination of waste so all activities create value for the customer by breakthrough and **continuous improvement** projects



Map the Value Stream

Map all of the steps...value added and non-value added...that bring a product or service to the customer

Establish Flow

Continuous **flow** of products, services and information from end to end through the process

Implement Pull

Nothing is produced by the upstream process until the downstream customer signals the need, actual demand **pulls** product/service through the value stream

KEY LEAN LEADERSHIP REQUIREMENTS

- Understand the philosophy of lean and lean principles.
- Demonstrate their commitment, as lean integration can take 5-10+ years.
- Demonstrate their willingness to change and more importantly their ability to change.
- Create a learning culture where collaboration and innovation are encouraged.
- Resource the lean effort with a lean project team or a lean champion who works at a senior level and reports to the boards.
- Include lean policies as part of the organisation strategy.
- Leaders become coaches.
- Ideally focus on lean tools when the above steps are achieved.

LEAN PRACTICE REQUIREMENTS



“...Drivers for change are now internal & external but are driven from Inside our organisation...”

Lean practice requires a cultural shift:

- 90% People
- 10% Tools

Last Planner

System, Work Plan & Successes

Last Planner



LAST PLANNER SYSTEM



- Weekly Work Planning
- Weekly Planning Coordination
- Weekly Constraint Identification
- Daily Huddle
- Weekly Review

COMPLETED WEEKLY WORK PLAN

| WEEKLY WORK PLAN - 42 | | | | | | | | | | | | | | | |
|-----------------------|----------------------------|------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------|--------------------|-------------------------------|------------------------|-----------------------------|------------|--------------------------------|-----|-----|-----|-------|----|
| | | CONTRACTOR | Aleson BDS | | | | CATEGORIES OF VARIANCE | | | | | | | | |
| | | PROGRAM | | | | | 1 | Scope of Work Changes | 8 | Qualified Staff Availability | | | | | |
| | | PROJECT | BDS Facility | | | | 2 | Client/Owner Changes/Delays | 9 | Material/Supplier Availability | | | | | |
| | | Functional Area | | | | | 3 | 3rd Party Support Delays | 10 | Equipment | | | | | |
| | | RESPONSIBLE INDIVIDUAL | Project Team | | | | 4 | Arch/Eng/Design/RFI | 11 | Weather | | | | | |
| Location/Phase | Reference No. for Compiler | ASSIGNMENT DESCRIPTION Criteria for release of assignments Defined - Sound - Proper Sequence - Right Size - Able to Learn | RESPONSIBLE PERSON | RESPONSIBLE PERSON | RESPONSIBLE PERSON | COMMENTS | 5 | Schedule Coordination | 12 | Site Conditions | | | | | |
| | | | | | | | 6 | Procurement Work - Others | 13 | Incorrect Time Estimate | | | | | |
| | | | | | | | 7 | Procurement Work - Self | 14 | Off Project Delays | | | | | |
| | | | | | | | WEEK COMMENCING | | 25/02/2017 | PPC ANALYSIS | | | | | |
| | | | | | | | Mon | Tue | Wed | Thu | Fri | Sat | Sun | DONE? | |
| | | | | | | | ### | ### | ### | ### | ### | ### | ### | YES | NO |
| WC area | 2017-42 | | | | | | | | | | | | | | |
| Task 169 - wCGLF4- | 2017-42 | Electrical 1st Fix 100% Complete (Containment & Cabling) | John M | Mark G | | John Sick, couldn't make work | 8 | X | P | | | | | | |
| Task 170 - wCGLF4- | 2017-42 | Studwork / Grounds / Partitions & Dry Linings make good - 90% Complete | Niall G | Darren W | | Elec hadn't work completed | 3 | | X | X | X | X | | | |
| Task 171 - wCGLF4- | 2017-42 | Bulkheads / Ceiling Frame / Plasterboard & Skim - 30% Complete | Josh F | David R | | Elec hadn't work completed | 3 | | X | X | X | X | | | |

Elec didn't finish task on Monday due to John being sick, This meant the next task couldn't start on time.

Tasks go red, this list of Variances explains why.

X in red because task was due to finish that day, it didn't so it goes as incomplete. P = Task is pushed or an unplanned event occurs. In this case task got pushed to the Tue and was completed.

Variances – Reasons that tasks didn't happen or targets weren't reached for the week.

Delayed starting works, Elec 1st fix wasn't finished on time.



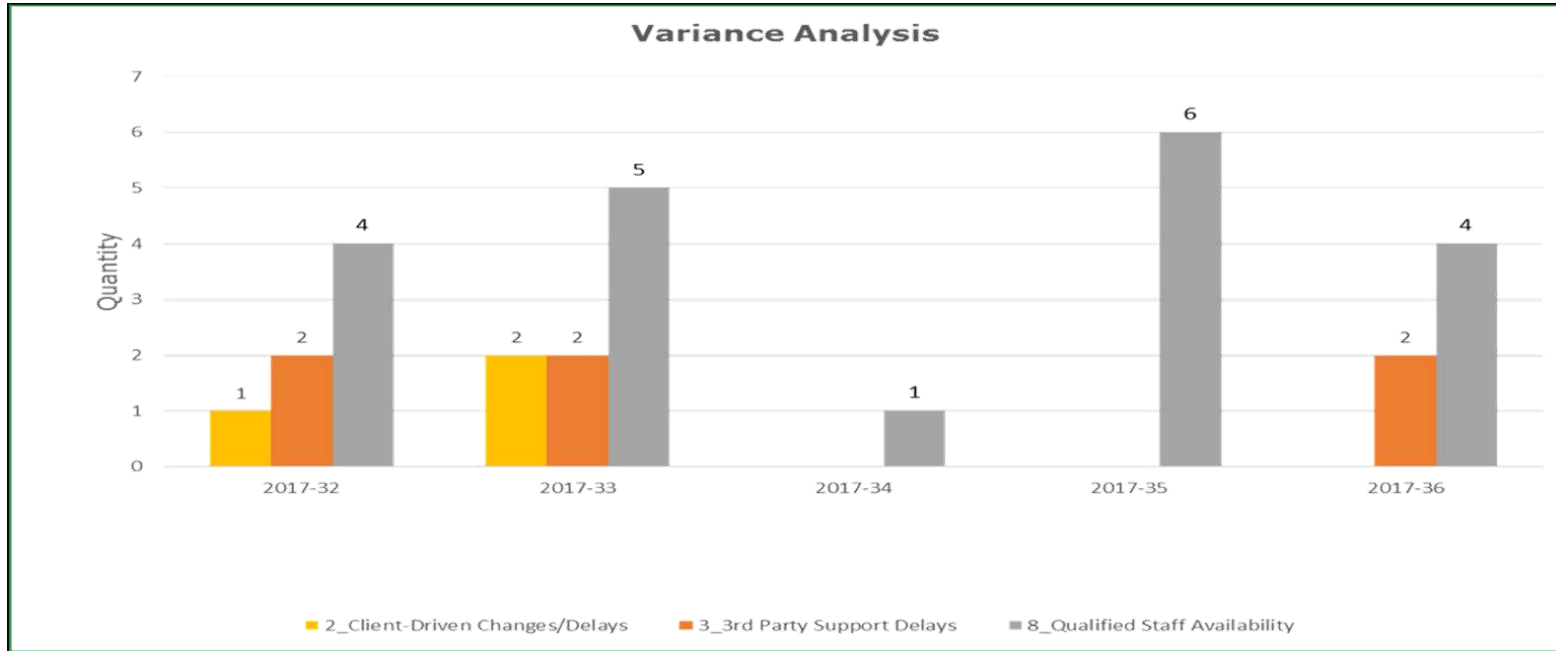
VARIANCE COUNT

| Count of Variance Status | | | | | | |
|--------------------------|---------------|--------------|--------------|---------------|----------------|--|
| Week No | On Track | Early | Late | Miss | Grand Total | |
| 2017-32 | 73.17% | 3.66% | 3.66% | 19.51% | 100.00% | |
| 2017-33 | 69.09% | 0.00% | 10.00% | 20.91% | 100.00% | |
| 2017-34 | 75.70% | 3.74% | 8.41% | 12.15% | 100.00% | |
| 2017-35 | 64.71% | 0.84% | 13.45% | 21.01% | 100.00% | |
| 2017-36 | 70.18% | 0.88% | 9.65% | 19.30% | 100.00% | |
| Grand Total | 70.30% | 1.69% | 9.40% | 18.61% | 100.00% | |

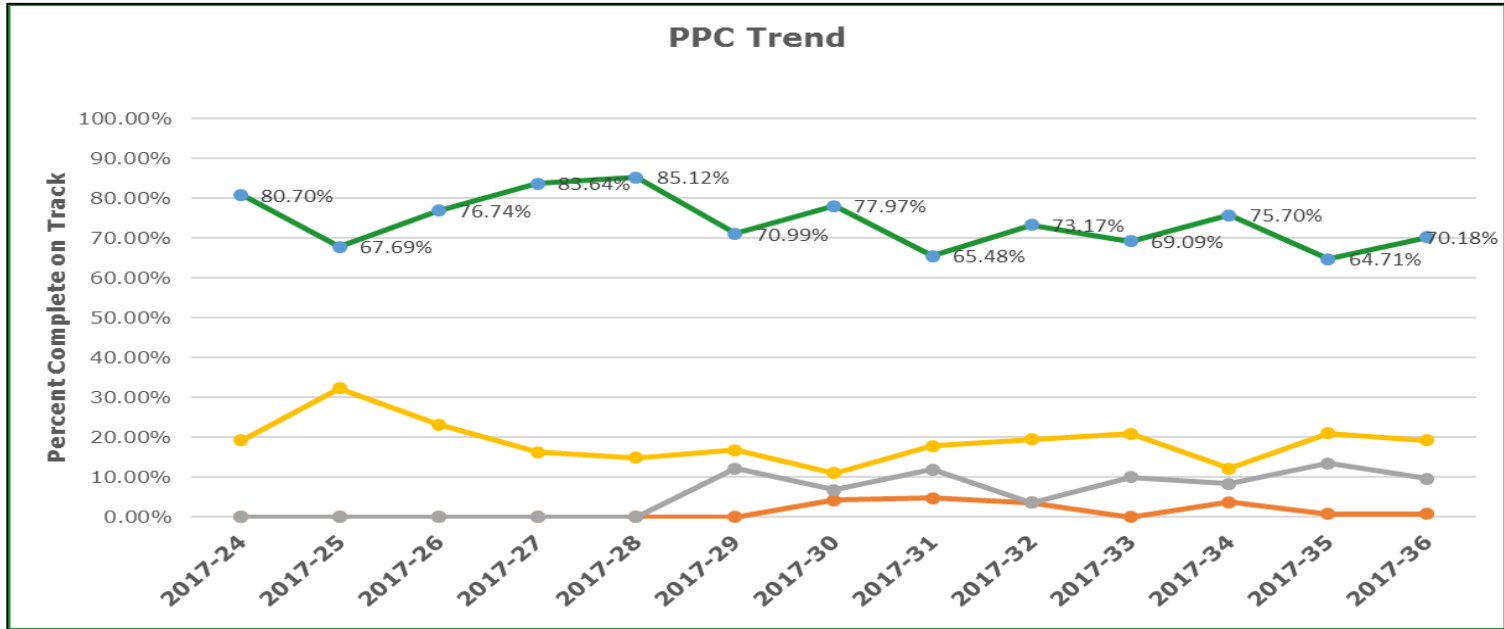
VARIANCE COUNT

| Count of Variance | | | | | | |
|--------------------|----------|-----------|-----------|------------|-------------|--|
| Week No | Early | Late | Miss | On Track | Grand Total | |
| 2017-32 | 3 | 3 | 16 | 60 | 82 | |
| 2017-33 | | 11 | 23 | 76 | 110 | |
| 2017-34 | 4 | 9 | 13 | 81 | 107 | |
| 2017-35 | 1 | 16 | 25 | 77 | 119 | |
| 2017-36 | 1 | 11 | 22 | 80 | 114 | |
| Grand Total | 9 | 50 | 99 | 374 | 532 | |

ON TRACK LATE/MISSED ACTIVITIES



OVERALL PERFORMANCE TO DATE



CONSTRAINT LOG

Comments regards to who the issue lies with, what is the constraint.

Jason Casey picked up on the issue at week 42.1 (Monday)

RFI number if applicable, ref. email to responsible person requesting information.

| CONSTRAINT LOG | | | | | | | | | | | | | | |
|------------------|----------------------------------------------|---------------------------------------------------------------------------------|-------------------------------------------------|-----------------------------------------|-------|---------------------------|---------------------|-------------------------------------|--------------|----------------------|-----------------------|-------------------------|--------------------------|--------------------------------------|
| C o n s | CONSTRAINT DESCRIPTION | Comments | To add new name to this list, open 'Data Sheet' | INITIATOR (Person who identifies issue) | Dept | Work week DATE IDENTIFIED | Work week Date Need | OWNER (Person responsible to solve) | Date Format: | | | Work Week DATE PROMISED | Work week DATE COMPLETED | Action Required |
| | | | | | | | | | Year | Work Week No. (1-52) | No. day in week (1-7) | | | |
| | | | | | | | | | 17 | 01 | | | | |
| 1 | Task 177 - Delay on Sensor & Controls | Sensors & Controls not ordered yet, design delay by client. | | Casey, Jason | Arch. | 42.1 | 48.1 | O'Connell, Brendan | PGGroup | Level 1 | RFI #106 | 47.2 | TBC | Design choice finalised |
| | Task 176 - Grilles & Diffusers | Subbie hasn't ordered materials yet, 4 week lead time. | | Casey, Jason | Arch. | 42.1 | 48.1 | Griffin, John | Mech Inc. | Level 3 | RFI #110 | 46.5 | TBC | Order materials in coming week |
| 3 | Task 174 - IPS Joinery 1st fix (Incl Vanity) | Contractor hasn't nominated suitable subbie for works yet, need to be resolved. | | Casey, Jason | Arch. | 42.1 | 47.2 | Casey, Jason | Ardmac | Warehouse | RFI #79 | 46.1 | TBC | Nominated & award contract to subbie |

Action that is needed to complete/close the Constraint.

47.2 Is the date in the schedule to be fitted. Needs to be resolved before this.

46.1 Work Week promised will be confirmed when Owner agrees to a date.

Brief description & Task No.

LAST PLANNER SUCCESSES

| WITH LAST PLANNER V WITHOUT LAST PLANNER | |
|------------------------------------------|-------------------------------------------------------------------------------------------|
| SAFETY | Zero first aids or near misses on the last planner project |
| DEFECTS PER €50K | Reduced from 9 defects at client walkdown to 3.4 |
| LABOUR RATIO ACTUAL:BUDGET | Reduced labour to budget ratio (circa 10% reduction) |
| MARGIN ACTUAL:BUDGET | Margin Improvement on project with last planner |
| UNPLANNED STOPPAGES PER €50K | Unplanned stoppages on project with last planner were less than 2 per €50K works complete |
| TEAM ETHOS | Subjectively more Positive on Project 2 with less Frustration |
| SCHEDULE | Project complete 3 days early v 2 weeks post PC target date |

Integrated Project Delivery (IPD)

New Challenge, new opportunity

CLIENT DRIVERS FOR IPD

- Increased client value.
- Early specialist knowledge at project design stage.
- Focus on overall improvement integrating processes, tools and people in one system.
- Better working relationships
- Creates contractor buy in to target value delivery through incentivisation.
- Improvement across all key measurable metrics (Safety, Quality, Cost, Schedule).
- Reduces waste

CLIENT DRIVERS FOR IPD

- Team of project constituencies being open and collaborative.
- Process is concurrent, project life cycle orientated, collaborative with shared information.
- Collectively shared and managed risk.
- Performance and value base compensation.
- Technology is object orientated, data is centralised and a shared model is in place



BENEFITS FOR IPD

- Reduced variation and claims.
- Elimination of waste and duplication
- Transparency and trust
- Integrated team ethos leave project delivery easier.
- Contractor incentive when target achieved.
- Improvements in Key measurable metrics (Safety, Quality, Cost, Schedule).
- Long term relationships gained

Barriers and Resistance to Change

BARRIERS/RESISTANCE

The barriers we have encountered when attempting to reduce waste include:

- ✓ Current contracts don't support lean practices.
- ✓ The culture in (parts of) the Construction Industry.
- ✓ The classic list of seven wastes is not fully relevant for construction.
- ✓ Projects are quick, complex and uncertain so waste reduction is complex.
- ✓ The low degree of stability and repetitiveness prevents flow
- ✓ Short term relationships and fragmented supply chain
- ✓ The role of the Construction Manager

Future for Ardmac

Excellence in Everything We Do

THE FUTURE FOR ARDMAC

| Lean Strategy | | | |
|----------------------------------------|---------------|---------|-------------------------------------------------------------------------------------|
| Task | Plan Complete | Status | Comment |
| Lean belts training | Ongoing | Ongoing | 23 Yellow belt/2 Green Belt complete |
| Lean Governance Team | Mar-18 | Closed | Team in place |
| Lessons learned to be standardised | May-18 | Open | On track. New SOP to be completed. Lessons Learned 'yammer' group created |
| Direct Observation/Time in Motion | Ongoing | Ongoing | 2 Trials complete. Software trials ongoing |
| Lean Plus funding | Mar-18 | Ongoing | Decision due next week |
| Rapid problem solving Webinar | Extra | Closed | Only 5 attendees. Webinar on My ardmac |
| Ardmac- Our Lean Journey webinar | May-18 | Open | 24th May 2018 3pm |
| Construction Industry awards Submittal | Apr-18 | Closed | Successful shortlisted for innovation award on our Lean Strategy - Awards 14th June |

THE FUTURE FOR ARDMAC



- Educate all our staff – Leaders as coaches
- 5 year Lean strategy in place
- Last Planner rolled out across the organisation
- Resources put in place to aid measurement and development.
- Integration of lean culture across the organisation.
- IPD development.
- Shingo model implementation as part of our strategy.

Q&A

THANK YOU

Contact LCI



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